

LANXESS Deutschland GmbH

LANXESS implements a variable pricing surcharge

Dear customers,

Just two months ago, we informed you about the implementation of a temporary fixed surcharge due to extraordinary high transportation and energy costs.

This was before the European continent experienced a new military conflict in its Eastern region.

Besides being a tremendous humanitarian catastrophe, the Ukraine conflict has worsened the general economic situation further. The markets worldwide are experiencing a volatility never seen before. Prices for energy, raw materials and transportation increased and are still increasing at magnitudes that nobody would have predicted a few months ago. We are all facing the implications of these developments, both in business and in our private lives.

As a reliable and sustainable partner, we want to be able to serve you today and tomorrow and therefore we see ourselves forced to adapt the surcharge to the volatile market environment: as of 15 April the surcharge will be adjusted based on the most relevant input costs on a monthly basis.

The actual surcharge will be either added as a separate line or incorporated into the final price on your invoice (for export regulations). In April and May the adder will be at 0.88 €/l. The amount of the surcharge valid for deliveries in the upcoming months will be communicated with 30 days prior notice.

March 29, 2022

LANXESS Deutschland GmbH

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We fully understand that you may need additional information with regard to the adder amount. If so, please revert to us and we will supply additional information upon your request.

Alexander Scheffler

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We kindly ask you to understand why we have to take these measures and hope that the situation reverts to normal soon.

For further questions and information, please contact our local sales person.

LANXESS highly appreciates your trust in our product family and is looking forward to continuing the supply of Lewatit® and Bayoxide® in the future.

Best regards,
LANXESS Deutschland GmbH



Alexander Scheffler
Vice President Global Marketing
BU Liquid Purification Technologies